

COMMERSET

Industrial
Procurement
Solutions

Company Profile

2023





COMMERSET

Executive summary

CommerSet is a management consultancy specializing in supply chain management services and strategy implementation. The main expertise of the company lies in the ability to evaluate, design, develop and implement complex supply chains. In order to do this we following a structured approach to ensure that the supply chain delivers the required value to the business. The supply chain and the revenue growth strategies of the business ultimately deliver shareholder value. The company was established to deliver the potential that supply chain management unlocks by leveraging the opportunities within the entire value chain.



Our mission

OUR VISION

To be recognized as the premier in indigenous Oil and Gas service provider driven by excellence and innovation.

OUR MISSION

- To create value for our partners through excellence and innovation
- To be responsible partners with respect to safety and environmental impact of all our operations and services
- To run the company on a sustainable financial basis of profitable growth
- To recruit, retain and reward high-performance workforce

CORE VALUES

- Excellence
- Professionalism
- Innovation
- Corporate Social Responsibility
- Integrity
- Teamwork



Our business model

Our business model is flexible and recognises the need for comprehensive solutions that are practical, achievable and sustainable. It ultimately lives or dies by the quality of the design and analysis component. Practical, relevant and current experiences inform a consulting process that utilises proven tools and methodologies to equip business managers to address change and transformation with confidence.

With our principal's wealth of experience at senior management level we have experience across the supply chain. This means that not only do we understand distribution logistics, but also merchandising, procurement, manufacturing and global logistics and from a strategic, tactical and operational perspective. This means that we can truly deliver the best fit supply chain or supply chains for your company



Our Value Proposition



Our strategy has been the establishment of service and distribution centres near the premises of our clients, in order to minimize the lead time of the reposition of their stocks, and also to back up their operations when it comes to critical services. Unrivalled in customer dedication plus understanding of the industry, our successful delivery of projects, sustainable and ethical business principles and innate understanding of our customers' requirements, has helped to improve the outputs and business performances of our customers.

We are proud to have worked with many leading companies and organizations within our specialist markets, assisting purchasing departments of all sizes and in some cases operating as a truly outsourced partner and exclusive distributor of specialist products, with advanced global sourcing methods, a highly experienced team, prized manufacturer relationships, vast consolidation expertise and truly innate understanding of our customers' requirements, we always deliver and ultimately save our customers Money and time.

Supply Chain Strategy



When it comes to supply chain strategy, there is no one-size-fits-all solution. Of all the functional strategies, the supply chain strategy is probably the most complex and interrelated. Based on leading thinking and hands-on experience in developing supply chain strategies for multi-channel blue chip companies we ensure that your supply chain is fully aligned to your business strategy and seamlessly integrated with your marketing and sales strategies.

We review the client company business strategy, and marketing and sales strategies and develop a supply chain strategy accordingly. This supply chain strategy is not a logistics or distribution strategy only. We incorporate sourcing and procurement, inbound logistics, manufacturing as well as outbound logistics in the supply chain strategy. If channel strategies exist or can be derived from the marketing strategy we use this to guide us in the development of a truly end to end supply chain.



Oil & Gas



We provide an equipment and material procurement and supply service to the oil and gas industry throughout Africa and the rest of the world. Procurement in the Oil & Gas Industry has become an essential service in today's competitive marketplace. Our role is to find and supply all the manufactured goods associated with the exploration and delivery of oil and gas.

Our customers expect an exceptional level of service and we fulfil that expectation by delivering a reliable, honest, diligent and conscientious service that meets their specific demands.

With many years experience in the oil industry Worldwide Procurement Services has relationships with renowned manufacturers, major mills and suppliers all over the world and are able to supply equipment to the correct specification, on time and within budget.



Mining Industry



Though mining companies have taken substantial steps towards strategic sourcing, centralizing supply functions, and standardizing and rationalizing equipment, procurement processes in several organizations still seem to be outdated. With a large number of ad-hoc purchases breaching procurement rules and instances of duplicate payments for the same items, the industry faces several challenges that highlight the need to develop robust procurement market intelligence strategies.

Companies in the mining equipment sector require expensive and sophisticated equipment to meet customer demands, and achieving cost savings through procurement and the supply of improved mining equipment is a major concern. Numerous mining companies have deferred investments in new mining projects due to declining commodity prices. With sourcing specialists who combine their industrial expertise with advanced tools, CommerceSet offers procurement market intelligence solutions that will help procurement managers identify efficient suppliers, compare supplier costs, and make informed sourcing decisions.



PUMPS & VALVES

Severe Working condition (pressure, temperature, leakage)

Fluid Chemical Compatibility

Harsh Environment

Plants Requirements

- Trunnion Ball valves - side entry, top entry and welded body
- Gate Valves
- Plug valves
- Chokes valves
- Check valves
- Globe Valves



WARMAN®

KSB 

ELECTRIC EQUIPMENT

Our product range includes transformers, power supplies, generators, electronic timers, distributionboards, motor starters, MCCs and power factor correction systems, counters, temperature controllers, relays, sensors, etc. We provide electrical equipment for both industrial and residential purposes.



SIEMENS



ABB

Perkins®

Schneider
Electric

ZEST
WEG Group

WELDING PRODUCTS

We provide high quality low-hydrogen consumables for the welding of high strength steels used in drilling units or offshore cranes, corrosion resistant alloys used for subsea and top side processing applications and low alloyed consumables for the welding of pressure control equipment. In addition to joining applications, we also have an expertise in cladding, offering high quality nickel-base wires for the hot wire GTAW process and the most advanced solutions in electrosag strip cladding.

 **AFROX**

LINCOLN
ELECTRIC

MAT-WELD



FORKLIFTS & LIFTING SOLUTIONS

All of our lifting solutions are suited for every intensive or light operation, delivering reliability, efficiency, performance, driver comfort, and low maintenance costs for the most demanding warehouse and industrial applications.



LIEBHERR

DOOSAN



KALMAR

**Anchor
INDUSTRIES**

**HYUNDAI
FORKLIFT**

View our range of
**LIFTING
GEAR**

**TOYOTA
FORKLIFT**

PVC & STEEL PIPES & FLANGES

We offer reliable industrial enterprise solutions of steel sheets and plates, steel pipes and pipe fittings, from the expert steel fabrication partners across the world. Focused on quality, we offer the best products in the industry, within acceptable time frames and at any required destination.



TOOLS

Huge range of Workshop & Garage power Tools, Air Tools, Hand Tools and complete Tool Kits. All available in both Imperial & Metric. All from top quality European South African and American manufacturers.



CONVEYOR BELT SYSTEMS

Modern industrial world demands ever-increasing standards of safety, quality, productivity and cost effective conveyor belt systems.

Special Products include rubber products for agriculture, rubber linings for fire hoses, pistonbulley belts, sheeting, splicing services and passenger conveyor belts for airports and shopping centers.



PERSONAL PROTECTIVE EQUIPMENT PPE

Our range of quality and protective equipment includes:

Rain-wear, goggles, Two-piece continental suits, clothing, helmets, goggles, Air-purifying respirator, protective gloves, protective clothing and equipment like pads, guards, shields, masks, safety boot and more that is designed to protect the wearer's body from injury.



CAT

PPE   
Personal Protective Equipment

3M

LUBRICANTS

Lubricants we offer include:

Bonded Coatings, Hydro Lubricants, Lubricant Sprays, Lubricating Grease, Lubricating Oils, Pastes & Waxes, Process Lubricants, Corrosion Inhibitors



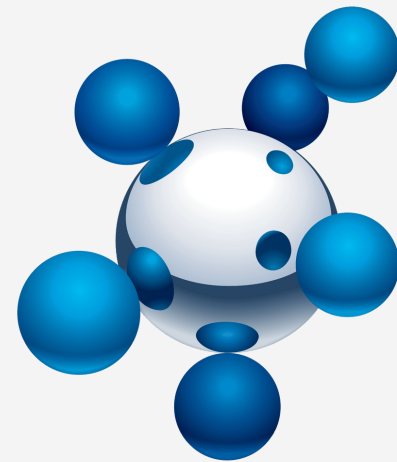
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KLÜBER
LUBRICATION

LUBRICANTS.
TECHNOLOGY.
PEOPLE.



OUR CLIENTS

sasol



Midal Cables
Mozambique



OPERATED BY SOUTH32



Lin
LIMPEZAS



ÁGUAS
da REGIÃO de
MAPUTO

Grupo FIPAG



Do you have any questions?

Get in touch!



COMMERSET
Industrial
Procurement
Solutions

Address

Av Momed Siad Barre n° 132

Email

sales@commerset.com
info@commerset.com

Phone

+258 84 531 7592
+258 21 352 832

Website

www.commerset.com